# amoéba-GENERAL MEETING JUNE,26 2025

# amoéba-

26 June 2025 | Presentation of the General Meeting

Finance

## AMOÉBA CHRONOLOGY

From an R&D company to a Commercialization company

2010	<b>Creation of Amoéba</b> 13 years of R&D to become the only company in the world
<ul><li>2015</li><li>2022</li></ul>	Initial public offering Euronext Growth since 2020 Approval of Amoéba's biocontrol solution for agric
2023	Start of the transformation of an R&D company in Renewed governance, with stronger support from a major
2025	<ul> <li>Biocontrol: the road to market</li> <li>Positive and definitive report from the EFSA (January) in E</li> <li>Final approval of its biocontrol active substance by the Eu</li> <li>Major distribution agreement with a world leader (Kopper</li> <li>Market Authorization Application (MAA) ongoing in Europ</li> <li>Cosmetics: proven effectiveness in in-vitro and cli</li> <li>MoU with Metron Technology (OBV group), a leading play</li> </ul>





l capable of producing amoeba on an industrial scale

#### icultural use in the USA

#### nto an industrial and commercial company

or shareholder

Europe

uropean Commission (June)

ert) signed in June

pe and in the USA

#### linical studies

yer in the Chinese cosmetics market(April)

### **A TECHNOLOGICAL PLATFORM WITH MULTIPLE APPLICATIONS**

### 2 pre-marketing ranges



**Crop treatment** 

#### Natural alternative to chemical plant protection products

Approval of the active substance in the United States (US EPA) and Europe (EFSA))

Market Authorisation Application (MAA) ongoing in Europe and in the USA

#### **Cosmetics**

**Cosmetics ingredient** 

China)

Cosmos approved

MoU in China signed with Metron Technology (Oriental Beauty Valley Group)

#### Biocide

#### **Closed circuit water** treatment

USA approval Non-priority market

Technological platform for the industrial exploitation ofamoeba

26/06/2025

Conclusion





#### Skin care and Well-Aging ingredients

INCI listing obtained worldwide (except in

#### Development platform

Studies with partners of potential to be exploited

Acne, wound healing, burn treatment, custom proteins, others.

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Conclusion



## AXPERA

### Our range of solutions for the transition from chemical to organic production

### **Positive impact on agriculture**



A highly competitive level of performance, demonstrated by over 600 field trials carried out in 19 countries

A natural product that meets the requirements of sustainable agriculture for a wide range of crops:

- Under glass: tomatoes, cucumbers, etc.
- Open fields: vines, soya, etc.
- Public areas: golf courses, gardens ...



European **market** estimated at **€1.6 billion**, growing at +/- 10% / year and US market estimated at €3 billion, growing at +/- 15% / year until 2030

### Market launch for 2025-2026



Positive and definitive conclusions on the active substance in the United States and Europe.

Final approval by the European Commission in June 2025. Final assessment of the product by the competent authorities in France and other European countries is expected in late 2025/early 2026.

#### **Production**



Gradual increase in production capacity (from 0.4 to 1 tonne) at Chassieu for commercial launch and through CDMO (production partnership) partners.



Distribution Signature of a major distribution agreement with Koppert



#### Regulatory

Cosmetics

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## FINAL APPROVAL BY THE EUROPEAN COMMISSION

### A determining milestone is now completed



The European Food Safety Authority (EFSA) is one of the European Union's main agencies responsible for risk assessment in the field of foodstuffs.

In June 2025, the European Commission announced the final approval of "Lysate of Willaertia magna".

#### What are the key points about our active substance?

- have been met.

Final assessment of the product by the competent authorities in France and other European countries is expected in late 2025/early 2026.



Proven fungicidal efficacy;

✓ A low-risk profile for human and animal health, as well as for ecosystems and environmental organisms;

✓ A sustainable development approach;

✓ The criteria for exemption from a maximum residue level

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## AMOEBA x KOPPERT (1/2)

### Signature of a major distribution agreement with a world leader in biocontrol

#### The start of a collaboration with a world leader in biocontrol

Koppert offers "a system of specialist knowledge and safe natural solutions to improve the health, resistance and production of crops".



#### Why partner together?

- efficacy of its solutions.
- portfolio.
- $\checkmark$ natural ingredients.

Together, we will leverage Koppert's 2,750 employees, 30 subsidiaries, 20% annual growth, and distribution in over 100 countries to deliver sustainable agricultural solutions worldwide.





✓ Mutual expertise: Koppert, a global leader in biocontrol, has conducted a thorough due diligence of Amoéba over two years trials, confirming the

Perfect synergy: Amoéba's innovative fungicides complement Koppert's

Shared vision: Both companies are driven by innovation, sustainability, and

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## AMOEBA x KOPPERT (2/2)

### A new milestone for Amoéba



Distribution

**Exclusive distribution rights for Koppert during a period of 5 years** 

Vines and vegetable crops in greenhouses and open fields

18 European countries (France, the Netherlands, Germany, Italy...) and the US

Launch expected in 2026



**Co-development** of new products

Launch of discussions on the codevelopment of new biofungicide solutions for the crops covered by the agreement

Significant growth opportunities in the coming years



#### Production

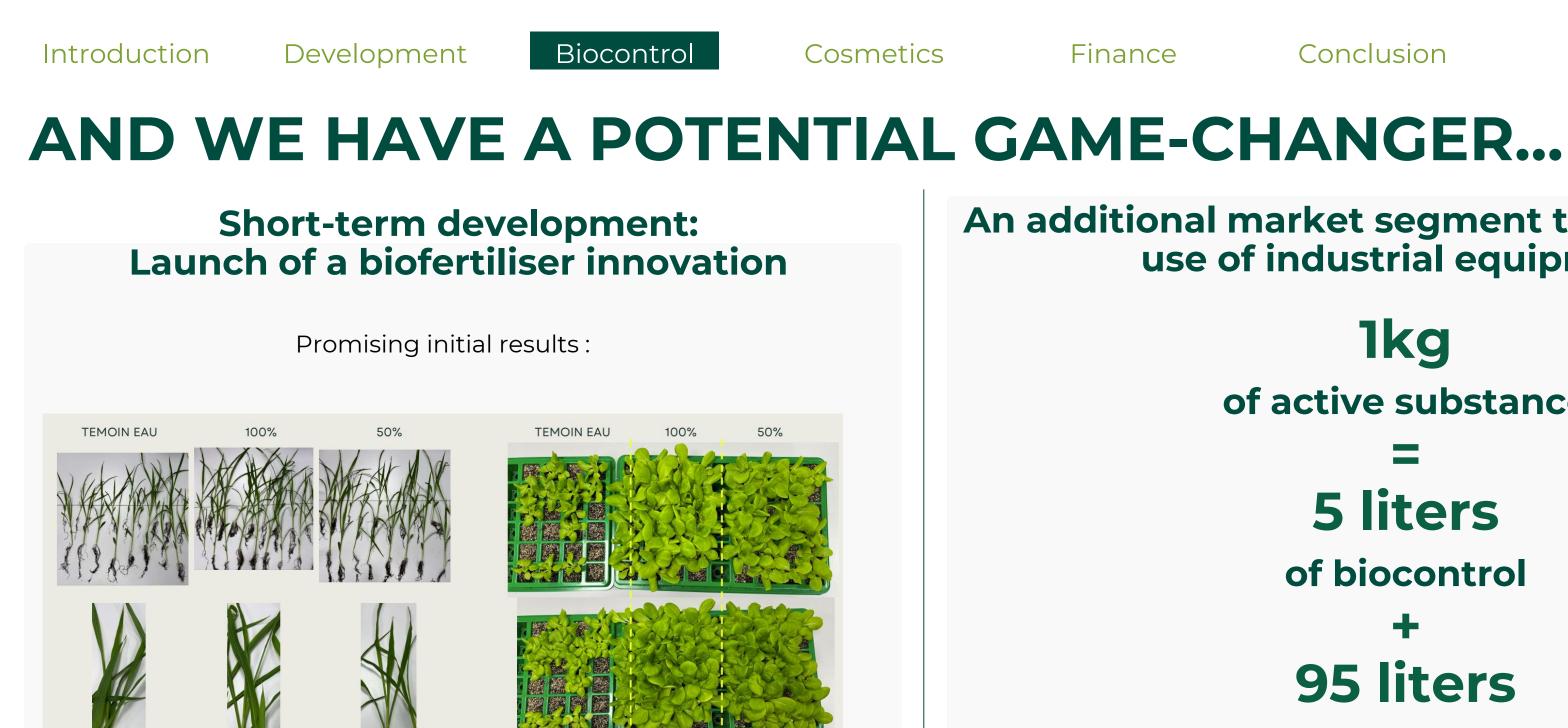
\*Contract Development Manufacturing Organizations





Start with Amoéba's site in Chassieu (France)...

... and then scale up with European CDMO<sup>\*</sup> partner we already work with since 2024



Corn model With 100% treatment:

### +16% length, +42% above-ground biomass and +17% root biomass

#### Salad model

With 100% treatment: +46% length, +111% aboveground biomass and +58% root

biomass

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An additional market segment to optimise the use of industrial equipment

## 1kg of active substance **5** liters of biocontrol **95 liters** of biofertiliser

Simultaneously optimise revenue and production costs Simplified regulatory process Additional studies +/- 6 months Launch potential: during 2026

### THE POTENTIAL OF BIOCONTROL HAS ONLY JUST **BEGUN TO BE EXPLOITED**

### Agreement with **Koppert:**

Vines and vegetable crops,

across 18 European countries

and the US

**June 2025** 

### Coming soon...

### **Discussions engaged with Koppert and other actors**

Crops (cereals, bananas, etc.) and/or geographical areas (Asia etc.) not covered by the agreement

Co-development of new products

Exploitation of effluent as bio-fertilizer

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Development potential for turf

## **SKIN PROTECTION (ANTI-AGEING / ANTI-UV)**

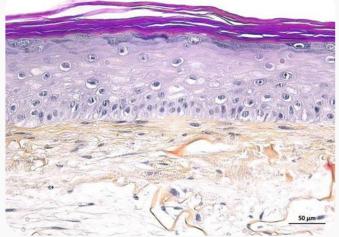
### A recent and promising innovation with proven effects

#### **October 2023 - Remarkable in-vitro studies**

#### Visible restoration of skin structure



Mature untreated skin



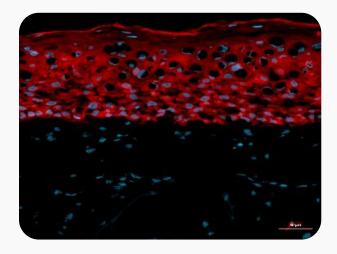
Mature skin **treated** 

#### Anti-ageing effect

	Filaggrin	Loricrin	Ki67	COL VII	HA (Dermis)	HA (Epidermis)	HA (Total skin)
Young skin	100	100	100	100	100	100	100
Aged skin	19	67	66	4	95	74	73
Treated aged skin	87	99	112	265	107	123	101

#### **Anti-UV effect**

Young skin irradiated with UV

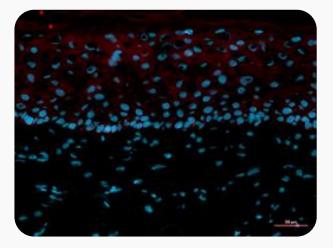




Conclusion



Young skin treated and then irradiated with UV light



## **SKIN PROTECTION (ANTI-AGEING / ANTI-UV)**

### A recent and promising innovation with proven effects

#### May 2024 – the clinical study confirms excellent in-vitro tests

**Results of** clinical trials justifying very strong claims in the field of anti-ageing cosmetics:

- "improvement in the thickness of the dermis"
- "repairing effect on the superficial dermis"
- "improved dermal texture"
- "improved skin density"
- "improved skin firmness and radiance"
- "improved skin texture and elasticity"
- "anti-wrinkle"

26/06/2025

#### Wrinkle reduction after 28 days





Photos of the Institute for Clinical Expertise (IEC) in Lyon, taken with the professional camera opposite:









Newtone Technologies

26/06/2025

Biocontrol

distribution in China

## **SKIN PROTECTION (ANTI-AGEING / ANTI-UV)**

A recent and promising innovation with proven effects



#### **Clinical study**



#### Conclusion



### 2025-26

#### Development

- Business development
- agreement(s)
- Product testing and
  - development: (formulation
  - testing, range creation, etc.)
  - Expansion of our active
  - ingredient range
- China registration

2026-27

#### **Production &** commercialisation

Production and marketing of the ingredient

## AMOÉBA X ORIENTAL BEAUTY VALLEY

Signature of a Memorandum of Understanding with Metron Technology, a subsidiary of China's leading cosmetics company

#### A strategic player in cosmetics in China

The Oriental Beauty Valley group is an industrial centre of excellence based in Shanghai, supported by the Chinese authorities.

It brings together more than 1,000 companies (including L'Oréal and Shiseido) in the field of beauty and well-being.



#### Two major objectives

- groups

If approved in China, Amoéba's cosmetic ingredient could then be used worldwide, paving the way for future collaborations with international groups wanting to use the same formulas throughout the world.







#### On the regulatory front: approval of Amoéba's cosmetic ingredient in China (the world's 2nd largest cosmetics market, estimated at 85 billion euros)

✓ On the commercial front: distribution agreement with Chinese cosmetics

Cosmetics

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## A MAJOR REINFORCEMENT FOR THE AMOÉBA BOARD

### A personality with multiple areas of expertise in the cosmetics and beauty industry

#### **Charlotte FRANCERIES**



#### A major player in the world of cosmetics and communication

#### 25 years with the L'Oréal group

- International Marketing Director Vichy
- International Marketing Director L'Oréal Paris skin care
- Biotherm International Managing Director
- Managing Director France Yves Saint Laurent Beauté
- International Managing Director Roger et Gallet
- Managing Director International L'Oréal Paris

#### $\checkmark$ 7 years with the French subsidiary of the McCann Group (one of the world's leading advertising and communications agencies)

- Currently President of the French agency
- Worldwide Global Account Manager L'Oréal



Conclusion

## WHY INVEST ...

### The only company in the world dedicated to amoeba culture

#### **Unique Technological Expertise**

- The only company capable of cultivating an amoeba on an industrial scale.
- Exclusive technology enabling the amoeba to live and reproduce.

#### **Global Exclusivity**

- ✓ The only private company in the world leveraging the positive applications of amoebas.
- An innovative alternative in a field where hundreds of companies focus on proteins, algae, and other resources...

#### **Leadership Position**

- expertise.

#### **Growth Potential**

- ✓ Current facilities





Competitive advantages driven by unique specialization and

Several years ahead of potential competitors.

 Expanding fields from agriculture to cosmetics, with potential openings in other sectors, such as medical applications.

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## ... **NOW** Financial markets rediscover Amoéba

## +133%

Positive share price trend over last 12 months

### +263%

Positive liquidity Evolution 6 months 2025 vs H2 2024

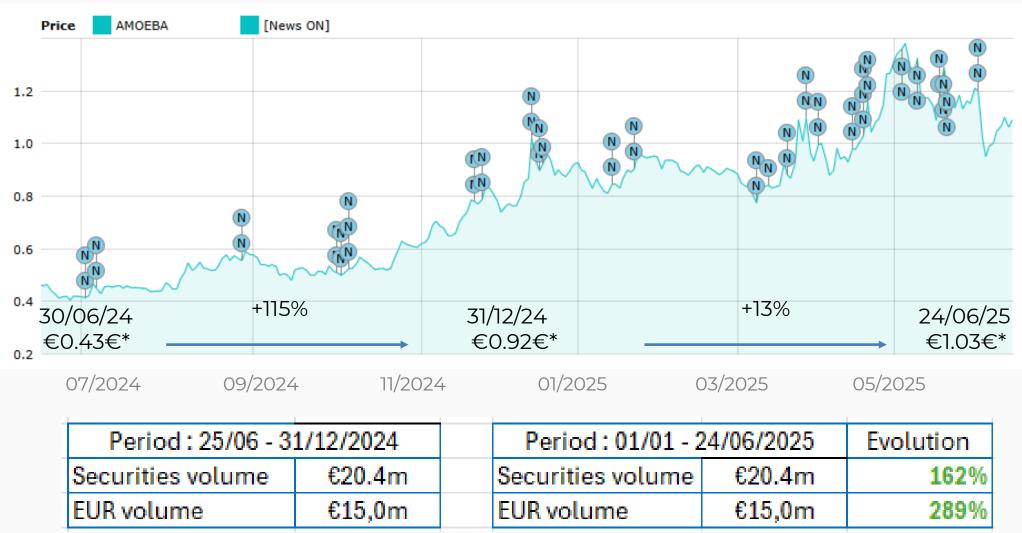
### €53m

Market capitalisation

### **3** analysts

KBC Sec. / Buy Euroland Corp. / Buy Portzamparc BNP Paribas / Hold

#### Amoéba share price from June 2024 to June 2025



\* Moy; VWAP previous ten days



	Period:01/01-2	Evolution	
ı	Securities volume	€20.4m	162%
ı	EUR volume	€15,0m	289%

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