



## YOUR CONTACTS

## A new dynamic driven by a united team with solid experience in international environments



Benoit VILLERS
Chairman of the Board of Directors
Since December 2023

- Member of senior management at Barry Callebaut and ADM for over 21 years
- Co-Founder of Nice & Green



Jean-François DOUCET
CEO and Chief Financial Officer
Since May 2023

- 30 years' experience in management and finance
- Expertise in operations and strategy in the health and chemicals sectors, in commercial, industrial and international environments



## A LYON-BASED GREENTECH

#### **Listed on Euronext Growth**

#### Amoéba

Created in 2010, Amoéba is a french greentech specializes in the development of natural microbiological solutions based on the patented use of amoebas.

### Some figures

2

Business focus: biocontrol and cosmetics 1

Development platform

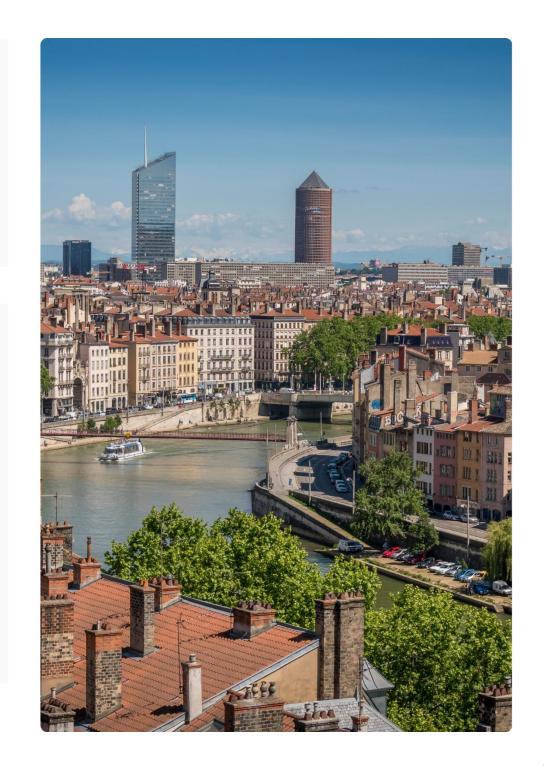
39

Patents

1

Production unit in Chassieu (France) 20

Employees





## AMOÉBA CHRONOLOGY

### From an R&D company to a Commercialization company

2010

2015

2023

2024

2025-26

2027

#### **Creation of Amoéba**

13 years of R&D to become the only company in the world capable of producing amoeba on an industrial scale

#### **Initial public offering**

**Euronext Growth** 

#### Start of the transformation of an R&D company into an industrial and commercial company

Renewed governance, with stronger support from a major shareholder

#### **Cosmetics: proven effectiveness**

Scientific and clinical results for anti-ageing effects

#### Biocontrol: the road to market

Memorandum of understanding for collaboration with a world leader (Koppert) signed on 12.12.2024 and receipt of positive and definitive conclusions from EFSA on 13.12.2024

#### **Biocontrol and cosmetics**

Sales start-up scheduled, costs and investments under control

#### **Positive EBITDA**

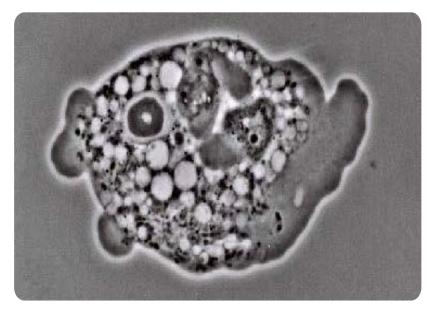


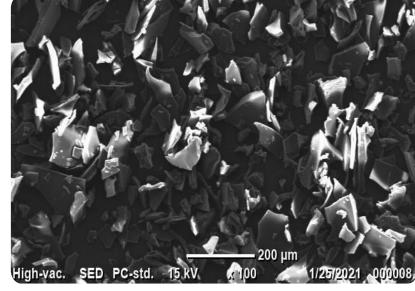
## THE AMOEBA, DEFINITION AND SPECIFIC FEATURES

#### An amoeba

A naturally occurring unicellular microorganism found in all environmental compartments, particularly in humid environments, including the human body.

At present, there are over 17,000 known amoebae, but they remain unexploited, apart from the one for which Amoéba has developed patented applications.





#### Our amoeba

#### Origin

W. magna C2C Maky **biosourced** in Aix-les-Bains thermal spring water, and **secure storage** 

#### **Innovation**

The only company in the world capable of cultivating amoeba

#### Forms of use

Available in live or lysed form (fractionated amoeba)

#### Safety

- No toxicity for human
- No ecotoxicity demonstrated by tests and studies

#### Composition

- Contains 74% of proteins
- 50% of proteins are unknown to the scientific world

Amoéba is the only company with patented applications and unique know-how to cultivate amoeba in sufficient volumes for industrial and commercial use, giving it a lead of at least 10 years.



# A TECHNOLOGICAL PLATFORM WITH MULTIPLE APPLICATIONS

#### 2 pre-marketing ranges

#### Biocontrol

**Crop treatment** 

Natural alternative to chemical plant protection products

Positive and definitive conclusions on the active substance in the United States (US EPA) and Europe (EFSA)

#### Cosmetics

**Cosmetics ingredient** 

**Skin care and Well-Aging ingredients** 

INCI listing obtained worldwide (except in China)

Cosmos approved

#### **Biocide**

Closed circuit water treatment

USA approval Non-priority market Technological platform for the industrial exploitation of amoeba

Development platform

Studies with partners of potential to be exploited

Acne, wound healing, burn treatment, custom proteins, others.



## **AXPERA**

## Our range of solutions for the transition from chemical to organic production

### Positive impact on agriculture



A highly competitive level of **performance**, demonstrated by over 600 field trials carried out in 19 countries

A natural product that meets the requirements of sustainable agriculture for a wide range of crops:



- Under glass: tomatoes, cucumbers, etc.
- Open fields: vines, soya, etc.
- Public areas: golf courses, gardens ...



European market estimated at €1.6 billion, growing at +/10% / year and US market estimated at €3 billion,
growing at +/- 15% / year until 2030

#### Market launch targeted for 2025



#### Regulatory

Positive and definitive conclusions on the active substance in the United States and Europe, before registration of products targeted in 2025.



#### **Production**

Gradual increase in production capacity (from 0.5 tonnes to 10 tonnes) at Chassieu for commercial launch and negotiation of a CDMO (production partnership) with Koppert.



#### **Distribution**

Memorandum of Understanding (MoU) signed with Koppert, world leader in biocontrol.



## THE IDEAL SOLUTION

### To reduce the use of copper

#### **Context**

Copper is widely used to combat mildew, but its use poses environmental problems. From 2025, European regulations will continue to reduce the use of copper in agriculture.

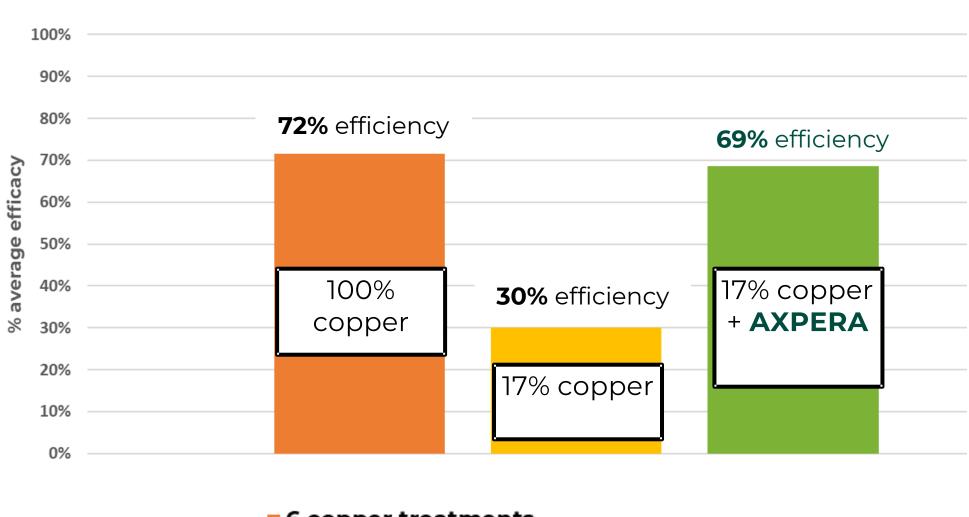
#### **Solution: Axpera**

- Example of the trial: combined with copper, Axpera reduces the amount of copper used by 83%, while maintaining the same efficacy as copper at full dose.
- Improved efficacy: Axpera, in combination with a chemical product, is **as effective as, or even more effective**, than the chemical product alone.

This ability to be combined with other products is a major advantage when it comes to establishing commercial partnerships.

Distributors, who are often reluctant to simply replace a chemical product, can be convinced of the benefits of incorporating Axpera into their offering.

### Efficacy on powdery mildew for tomatoes



■ 6 copper treatments

2 copper treatments 1/2 dose

■ 4 AXPERA treatments / 2 copper treatments 1/2 dose



9

## POSITIVE ASSESSMENT BY THE EFSA

### A determining milestone now completed



The European Food Safety Authority (EFSA) is one of the European Union's main agencies responsible for risk assessment in the field of foodstuffs.

#### What does the EFSA say?

- ✓ Proven fungicidal efficacy;
- ✓ A low-risk profile for human and animal health, as well as for ecosystems and environmental organisms;
- ✓ The criteria for exemption from a maximum residue level have been met.

The European Commission has an administrative period of 6 months to approve the active substance.



## AMOEBA x KOPPERT (1/2)

## Signature of a Memorandum of understanding

## The start of a collaboration with a world leader in biocontrol

Koppert offers "a system of specialist knowledge and safe natural solutions to improve the health, resistance and production of crops".



#### Why partner together?

- ✓ **Mutual expertise:** Koppert, a global leader in biocontrol, has conducted a thorough due diligence of Amoéba over two years trials, confirming the efficacy of its solutions.
- ✓ **Perfect synergy:** Amoéba's innovative fungicides complement Koppert's portfolio.
- Shared vision: Both companies are driven by innovation, sustainability, and natural ingredients.

Together, we will leverage Koppert's 2,750 employees, 30 subsidiaries, 20% annual growth, and distribution in over 100 countries to deliver sustainable agricultural solutions worldwide.



## AMOEBA x KOPPERT (2/2)

## Signature of a Memorandum of understanding

#### A new milestone for Amoéba

- ✓ A MoU have been signed at the end of 2024
- ✓ 5-Month Exclusive Negotiation to explore the various aspects of global cooperation:



**Distribution** 



**Production** 



Regulatory authorisations



**Financing** 



Co-development of new products



## SKIN PROTECTION (ANTI-AGEING / ANTI-UV)

## A recent and promising innovation with proven effects

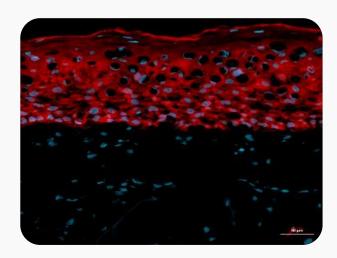
#### October 2023 - Remarkable in-vitro studies

#### **Anti-ageing effect**

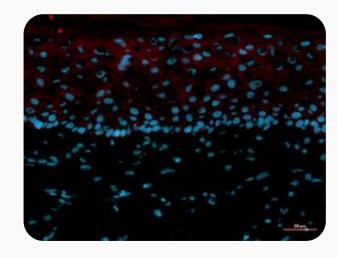
	Filaggrin	Loricrin	Ki67	COL VII	HA (Dermis)	HA (Epidermis)	HA (Total skin)
Young skin	100	100	100	100	100	100	100
Aged skin	19	67	66	4	95	74	73
Treated aged skin	87	99	112	265	107	123	101

#### **Anti-UV effect**

Young skin irradiated with UV



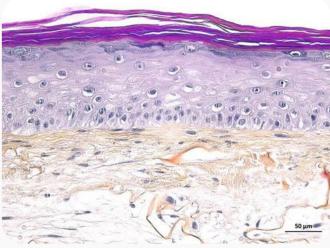
Young skin **treated** and then irradiated with UV light



#### A restored skin structure







Mature skin **treated** 



## SKIN PROTECTION (ANTI-AGEING / ANTI-UV)

### A recent and promising innovation with proven effects

## May 2024 – the clinical study confirms excellent in-vitro tests

**Results of** clinical trials justifying very strong claims in the field of anti-ageing cosmetics:

- "improvement in the thickness of the dermis"
- "repairing effect on the superficial dermis"
- "improved dermal texture"
- "improved skin density"
- "improved skin firmness and radiance"
- "improved skin texture and elasticity"
- "anti-wrinkle"

#### Wrinkle reduction after 28 days







Photos of the Institute for Clinical Expertise (IEC) in Lyon, taken with the professional camera opposite:





Newtone Technologies



## SKIN PROTECTION (ANTI-AGEING / ANTI-UV)

## A recent and promising innovation with proven effects

2023

#### **Brevet**

Filing of a patent to protect the use of amoeba as a cosmetic ingredient

2024

#### INCI

Inclusion of our cosmetic ingredient on the INCI (International Nomenclature of Cosmetics Ingredients) list of products, which means it can be marketed without further approval

2025

## Label Cosmos approved

Label certifying the natural origin and eco-friendly ingredient

2025-26

#### **Developpement**

- Business development agreement(s)
- Product testing and development: (formulation testing, range creation, etc.)
- Expansion of our active ingredient range with independent formulators (combination of patented ingredients)

2026-27

## Production et commercialisation

Production and marketing of the ingredient



## A COMPAGNY WITH STRONG SUPPORT

#### **Board of Directors**



**Benoit VILLERS**Chairman



Valérie LORENTZ-POINSOT Ex-CEO Laboratoires Boiron



**Quentin HUA**Laboratoires Boiron



**Patrice SELLES**Former Executive at Syngenta
Ex-CEO Biotalys



**Jean-Luc SOUCHE** Ex Director at Amoéba

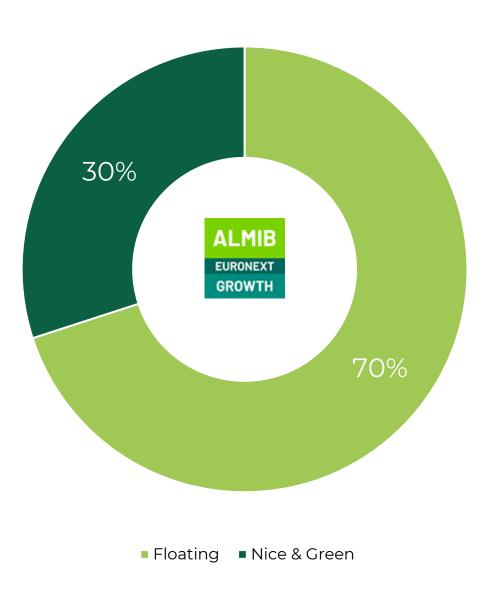


**Jean-Marc PETAT**Former Executive of BASF
Agro-France



Valérie FILIATRE Ex-Deputy General Manager of Amoéba

#### **Shareholder structure**



Market capitalisation: €47m



## SCALABLE INDUSTRIAL CAPACITIES

## A strategy to minimize direct investments







2024

Existing line in Chassieu.

Current capacity of **0.5 tonne**active substance per year.

2025-26

Capacity increase in 3 phases at Chassieu.

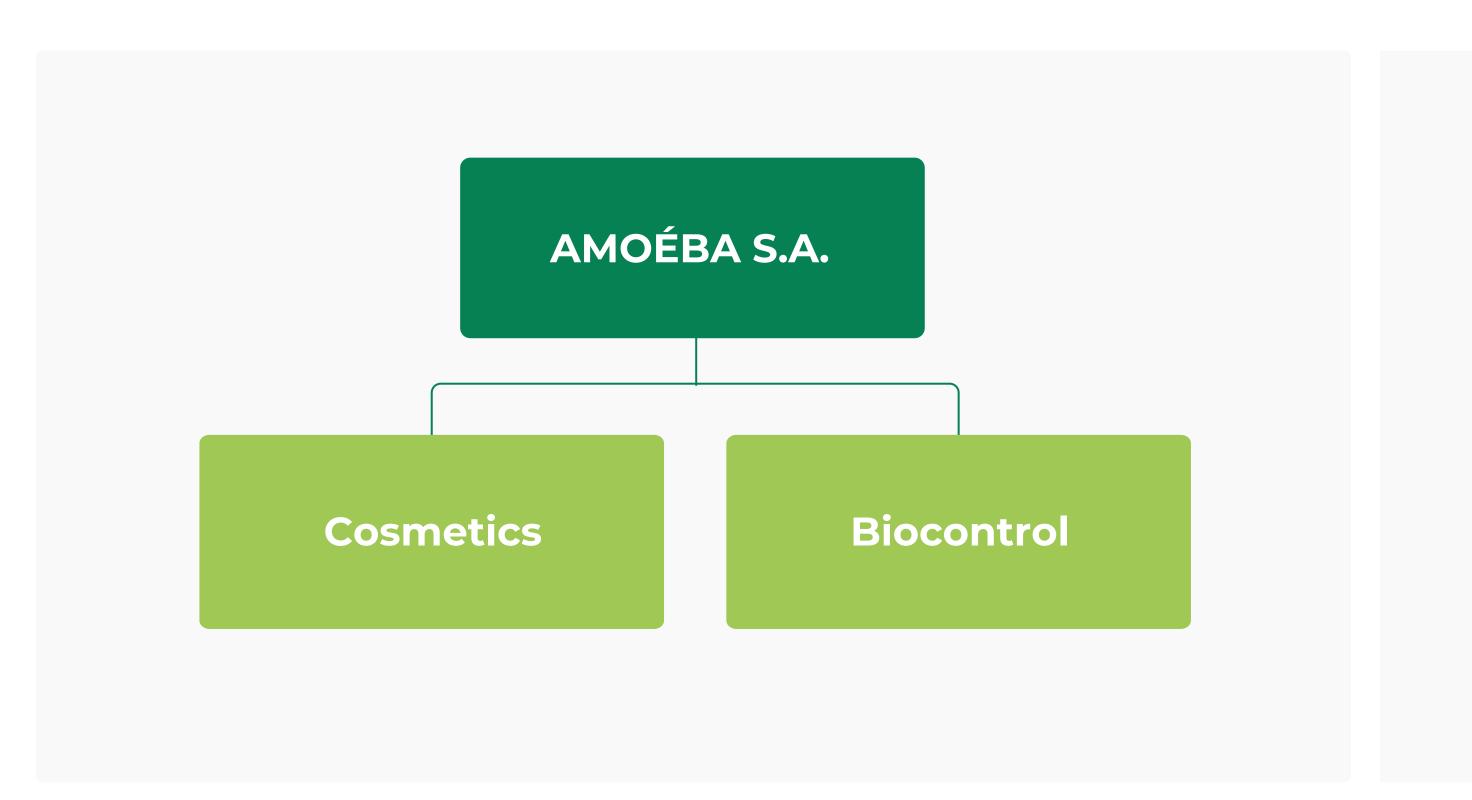
Gradual increase from **0.5 tonne to 10 tonnes** of active substance per year. Capacity equivalent to > **40,000 ha** for crop treatment and very sufficient for the cosmetics business.

2026

Priority given to finding a production partnership (**CDMO**) to support the ramp-up in sales without massive additional investment.



## LEGAL REORGANIZATION PROJECT



#### **Listed company**

- R&D
- Production
- Support services

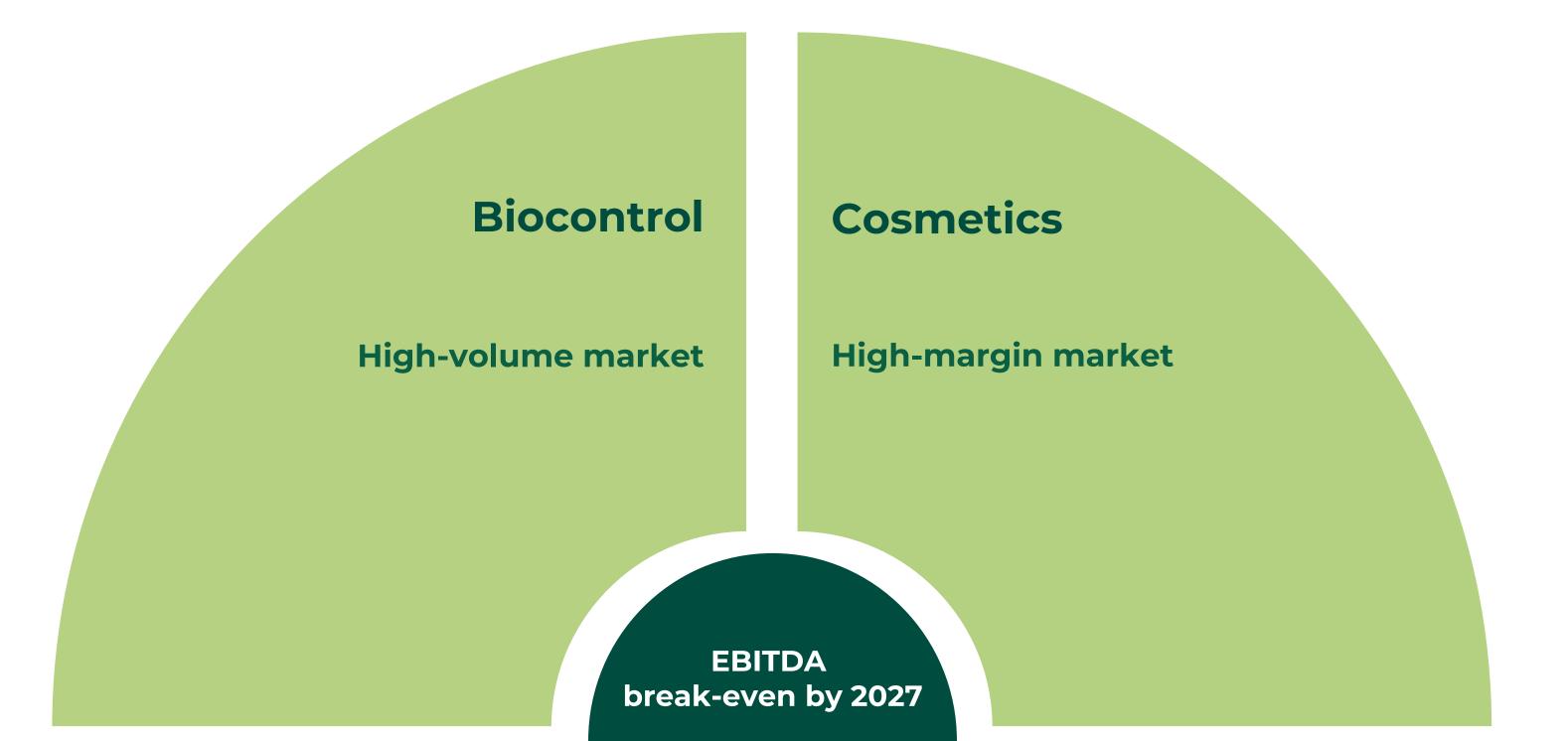
#### **Operating companies**

By activity



## A PROFITABLE COMPANY FROM 2027

Two complementary markets to optimise the platform's current potential and diversify risks





## **WHY INVEST**

### The only company dedicated to growing amoebas

#### Unique technological expertise

- ✓ The only company in the world capable of growing amoebae on an industrial scale.
- Exclusive technology enabling the amoeba to live and multiply.

#### **Worldwide exclusivity**

- ✓ The only private company in the world to exploit the positive applications of amoeba.
- An innovative alternative to the hundreds of companies working with other resources.
  For example: proteins, algae, etc.

#### **Leading position**

- Competitive advantages thanks to unique specialisation and expertise.
- ✓ Several years ahead of potential competitors.

#### **Growth potential**

- ✓ Areas that range from agriculture to cosmetics, with potential openings in other sectors such as medical.
- ✓ Approvals obtained in the USA, in the process of being concluded in Europe (validation obtained by EFSA).



## WHY INVEST NOW?

### A financial market rediscovering Amoéba

- 2015
  Initial public offering (Euronext Growth)
- +140%
  Positive share price trend in 2024
- 47 M€

  Market capitalization
- 161 k€

  Average daily volume (since 1/10/2024)





in





Amoéba

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